NOVEMBER/DECEMBER 2020



EMERGENCY MANAGEMENT

DERECHO RECOVERY

page 4 Updates and notes from our members.

BENEFICIAL **ELECTRIFICATION** page 5

Innovative technologies create new ways to use electricity.



POLE-TOP RESCUE page 8 Lineworkers train to respond.



PATRONAGE NOTICE page 10

Help us locate members with unclaimed patronage dividends.



A Touchstone Energy® Cooperative K

ECI REC Commits \$20,000 to Derecho **Recovery** Story on page 3

03 LOG ONTO ECIREC.COOP

New and improved look and content!

03 POWER SOURCES

The makeup of CIPCO's energy portfolio is largely carbon-free.

04 DERECHO RECOVERY Updates and notes from our members.

05 A WIN-WIN-WIN

Understanding beneficial electrification.

05 SAFETY DEMO

06 TWO PROGRAMS

Helping Hand Reminder and Notify Landlord Before Disconnect.

06 POWER BOOST

Give a gift certificate to cover electricity costs for Christmas.

07 CO-OP CONNECTIONS

07 WHO OWNS WHAT?

07 ACCOUNT CONTROL VIA SMARTHUB

08 POLE-TOP RESCUE Lineworkers train to respond.

08 WINTER SAFETY TIPS

U8 PROUD TO SUPPORT YOUTH

Scholarship opportunities and Youth Tour.

09 CELEBRATING OUR TEAM

Promotions and anniversaries.

09 STATEMENT OF OWNERSHIP

10 PATRONAGE NOTICE Help us locate members with unclaimed patronage dividends.

11 CHARGING STATION REBATES FOR ELECTRIC CARS

11 BOARD OF DIRECTORS

MESSAGE FROM CEO TERESA FLOYD



Help us beat the peak by using less electricity from 4:00 p.m. to 9:00 p.m. on weekdays.

They're busy hours—you're starting dinner, watching TV, and catching up on laundry. But all this electricity use creates a lot of demand. We pay more for power during peak hours, and in turn your costs may also rise. So delay running that dishwasher, and help us keep costs down!

member challenge

1. COMMUNITY CONNECTED: The _____ Disaster Recovery Coalition is a nonprofit organization that meets the needs of community members affected by disaster.

2. ENERGY WISE: "Beneficial ______" is a new catchphrase in the energy industry.

3. SAFETY: All ECI REC ______ are required to pass a pole-top rescue course each year.

Find the answers within the stories, features, and content of this newsletter and you could win a prize. Send your answers to memberchallenge@ecirec. coop. Or, print the word(s) at the top of the back page, cut it out, and send it to: ECI REC, PO Box 248, Urbana, IA 52345. You may mail your entry along with your electric bill payment, but remember there is a deadline! Entries for this issue must be received by December 1. Sixteen names will be drawn from all correct entries. Members will not be allowed to win more than once per calendar year.

challenge winners _

The following names were drawn from the Sept./Oct. 2020 *Heartland Link* entries. These members will receive a \$10 credit on their account.

Ronald Melick	Sammie Cromer
David & Debbie Schmitz	Florence Rippel
James Klever	Steven Lucas
Richard Griswold	Erma Neve
Rebecca Kline	Kevin & Rachel Webster
Larry Coulson	Gary Stearns
George Temeyer	Chelsea Peoples
David Beckner	Ron Bossler

Stay connected! We post operations news and outage updates at facebook.com/eastcentraliowarec.

Calendar Notes

REMINDER - Sun. Nov. 1: Daylight Saving Time

CLOSED

Weds., Nov. 11: Veterans Day

Thurs. & Fri., Nov. 26 & 27: Thanksgiving

Thurs. & Fri., Dec. 24 & 25: Christmas

Fri., Jan. 1: New Year's Day

Contact ECI REC

EMAILS

memberservices@ ecirec.coop (rebates, product sales)

csr@ecirec.coop (billing, new customers)

WEBSITE www.ecirec.coop

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HOURS

Monday-Friday Office: 7:30 a.m. to 4:00 p.m.

(closed Saturdays, Sundays, and holidays)

ECI REC Commits \$20,000 to Derecho Recovery

a Community Connected feature

WE ARE PUTTING OUR Community Reinvestment Fund dollars to work! At the August meeting, the ECI REC Board of Directors voted to use the Cooperative's Community Reinvestment Fund to give a monetary donation of \$20,000 to the Benton County Disaster Recovery Coalition. This donation will assist Benton County residents affected by the August 10 derecho.

The Benton County Disaster Recovery Coalition is a nonprofit organization that meets the needs of community members affected by disaster. The Coalition was organized after the 2008 flood to assist residents with unmet needs after all other sources of assistance had been exhausted—a mission it continues today. Coalition members include various service agencies and volunteers from our local communities.

The ECI REC Community Reinvestment Fund was created in 2003. It is funded by unclaimed patronage retirement checks. As opportunities or needs arise, ECI REC uses the fund to support the communities we serve. The distribution of funds focuses especially on community, health, and youth initiatives. D

Cover photo: ECI REC CEO Teresa Floyd and Scott E. Hansen, Benton County Emergency Management and chairperson of the Benton County Disaster Recovery Coalition.

Check Out Our Redesigned Website—ecirec.coop!

a Cooperative Difference story



IF YOU HAVEN'T VISITED our new website yet, we encourage you to take a minute to browse through it!

Website analytics from the first few weeks of operation indicate Account Services/Management, Energy Management/Rebate Forms, Contact Information, Outage Center, and News were the most important resources on our site. We believe we have made these areas more visible to our visitors. The SmartHub login space on the home page is a key component, providing easy and quick access to members for managing their ECI REC account(s). The site also provides a feed of our most recent Facebook posts and buttons with icons leading to popular pages.

Our redesigned website is located at the same URL. Simply type "ecirec.coop" into your browser to find it. We have learned that Chrome users are experiencing the exact look we planned for, while mobile users and other internet browsers may display our site a little differently.

As with all good websites, ours is a work in progress. One of the many benefits of being a Touchstone Energy[®] Cooperative is the ability to use their web design and hosting capabilities to easily develop, edit, and navigate a user-friendly site in an affordable manner. We will continue to fine-tune a few of the sections, but we are very excited to bring our membership a refreshed and updated website!

Where Does Your Power Come From?

As a leading energy provider, CIPCO's balanced portfolio is comprised of a diverse mix of nuclear, wind, hydro, solar, landfill gas, natural gas, and coal energy resources. CIPCO is committed to providing environmentally friendly energy to its 12 lowa distribution cooperatives, including ECI REC. As a result, nearly 70% of our generation is carbon-free.*

*All or some of the renewable energy credits associated with this generation may have been sold or may be sold in the future to other parties.

CIPCO ENERGY PORTFOLIO

Source: CIPCO's 2019 Annual Report



33.2% Nuclear

31.3% Wind

3.3% Hydro, Landfill Gas, Solar

0.2% Natural Gas



Updates From the Field: ECI REC's Derecho Recovery

a Keeping the Lights On feature

ECI REC CREWS CLOCKED 10,000 miles in the emergency restoration period following the August 10 derecho—and that's not counting the mileage logged by the 6 mutual aid crews and multiple contractors who worked alongside us.

Getting poles and lines back up and restoring power to our membership was the first step toward recovery. When that was complete, our crews continued to put in 10-hour days to reinforce repairs to the distribution system and clear debris for harvest. Our crews also completed a preliminary assessment and documented the derecho damage for a FEMA submission, which will help with the cost of bringing our system back to where it needs to be (see stats below).

A Story From the Road

"I've been through damaging ice storms, tornadoes, straight-line winds, floods, and even other derechos," said Operations Manager Tom Schmitt. "But never in my 30 years with ECI REC have I seen anything as devastating and destructive to *both* the transmission and distribution systems as the August 10 derecho. It was so powerful it nearly crippled our ability to restore power back to our membership."

The weekend following the storm, Schmitt and Engineering Technician Scott McLaughlin hit the field to assess some of the damage. They also reached out in person to a handful of members who had been impacted by significant damage that would prevent their power being safely restored as soon as the rest of the membership. Schmitt recalls one member flagging them down on a gravel road to thank them for keeping members informed and working so hard to get power restored.

"The understanding and appreciativeness of our members was humbling," said Schmitt. "They wanted to help in any way they could—with equipment, water, cookies, and all kinds of generosity, even though many were without power and dealing with damage to their properties. We were glad we had that chance in the field—it's an experience I'll always remember."

From Our Members

- "A huge thank-you to all the staff and especially the lineworkers who worked above and beyond to get power back on. You are appreciated more than you know! I even hugged the lineman who came to tell us our electricity was restored." - The Folkmanns
- "I wish you could have seen me when the electricity came back on ... You just made this 75-yearold lady dance! You have all been so good any time we have a problem here!" - Joanne Moeller
- "Thank you very, very much for getting our power restored so quickly. Amazing work that was greatly appreciated!" - Michelle and Steve Mayer
- "Thank you for all the extra-long days! We appreciate you—hands down the best around!" - Tootsie Pops Daycare
- "You guys are phenomenal during disasters! Great job—it's much appreciated!"
- Rebecca Baltisberger Anderson

Initial Storm Stats & Findings

Broken Poles: 375 Transformers Purchased: 56 Leaning Poles: 386 Conductor Damages: 71 spots Conductor Resags: 330 spans Conductor/Pole Reties: 334 Neutral Conductor Down: 201 spans

Broken Insulators: 53 Surge Arresters: 9 Loose Guy Wires: 128 Distribution Poles: 150 Overtime Hours Worked: 1,188 Miles Driven: 10,083

Personnel in the Field: 48

19TH AVE 66TH ST

> We would like to recognize and thank the 18 members of the ECI REC team as well as the 30 personnel from mutual aid crews and outside contractors who came to work with us during the emergency period. We could not have done it without the help of Raccoon Valley Electric Cooperative, North West REC, Highline Construction, Inc., CRC Trenching Co., Maurer Tree Services, and Hendryx Electric. We appreciate you!

Beneficial Electrification

A win-win-win for utilities, the environment, and electricity users

an Energy Wise article

"BENEFICIAL ELECTRIFICATION" is a new

catchphrase in the energy industry. It refers to the growing recognition that using clean electricity to keep our homes and businesses running is a cheaper, greener, and smarter way to meet our energy needs.

The nature of electricity continues to change, as does our nation's environmental goals. That means our policy thinking needs to change as well. Research suggests that aggressive electrification of energy end uses—such as space heating, water heating, and transportation—is needed for the United States and the world to achieve ambitious goals for reducing carbon dioxide emissions and our carbon footprint.

Beneficial electrification happens when we use electricity to accomplish a task (or end use), and in doing so satisfy at least one of the following conditions without adversely affecting the others:

- » Does it save consumers money over time?
- » Does it benefit the environment and reduce greenhouse gas emissions?
- » Does it improve product quality or consumer quality of life?
- » Does it foster a more robust and resilient grid?

Beneficial Electrification is Environmentally Friendly

Innovations in energy technologies are creating new ways to use electricity rather than on-site fossil fuels, like propane, natural gas, and gasoline. This concept is know as **beneficial electrification** and suggests that the use of more all-electric appliances and equipment like water heaters, ranges, lawn mowers, and electric vehicles provides consumers with greener products and benefits the environment.



Here are examples of common tools for beneficial electrification:

- » Air-source heat pumps
- » Geothermal heat pumps
- » Electric water heaters
- » Electric vehicles
- » Electric-powered lawn mowers, chainsaws, weed trimmers, etc.

Beneficial electrification programs are a valuable opportunity to engage both electric utilities and environmental groups in identifying solutions that work well for consumers, local communities, and the environment. Visit ECI REC's website to learn more about beneficial electrification.

Resources: EESI, NRDC, EIA, and NRECA



Kids Learn Electrical Safety

Member Service Technician John Tegler presents demonstrations on electric safety for the Progressive Ag Safety Day held at the Benton County Fairgrounds. Courtesy photo from Vinton Today.

Cooperative Offers Two Helpful Notification Programs

HELPING

REMINDER

HAND

a Keeping the Lights On message

THE HELPING HAND REMINDER PROGRAM is a

good option for members who

struggle to pay electric bills in a timely fashion, perhaps due to illness or forgetfulness. When the account of an enrolled member becomes delinquent, ECI REC notifies their designated contact person. The contact person then reminds the member who missed their payment—they are under no obligation to pay the delinquent bill. Members can withdraw from the program at any time by contacting an ECI REC customer service representative at 877-850-4343.

olidaus.

The ECI REC team sends wishes for a safe and happy season to our members.

THE NOTIFY LANDLORD BEFORE DISCONNECT

PROGRAM is available if you own rental property that resides

in ECI REC's service area and receives electricity from the Cooperative. Once enrolled, you will be notified prior to a meter disconnect while you are renting out the property, which can be helpful if your tenant contacts ECI REC to disconnect the meter when they are moving out. Or, a renter may have late bill payments that could result in meter disconnection. In certain situations and weather conditions, the owner may want to avoid the disconnect. 🗇

NOTIFY

BEFORE

LANDLORD

DISCONNECT

Enrollment for both programs can be completed by filling out the forms online at ecirec.coop under Account Services, Member Programs. Or, access either form online by scanning its QR code above.

Give the Gift of Electricity with a Power Boost Gift Certificate From ECI REC

Giving the gift of electricity may not be at the top of your list of ideas this holiday season, but it may be the perfect fit. Having a winter heating bill covered or partially covered could be a great, unexpected surprise for a friend or family member, and it's easy to do. Simply fill out the form online at ecirec.coop/ power-boost-gift-certificate. Both check and credit card payments are accepted. You may also access the form by scanning the QR code.







Install before December.



SMARTHUB

Sign up or log on

at ecirec.coop.

MORE SAVINGS. MORE MEMORIES

connections.coop

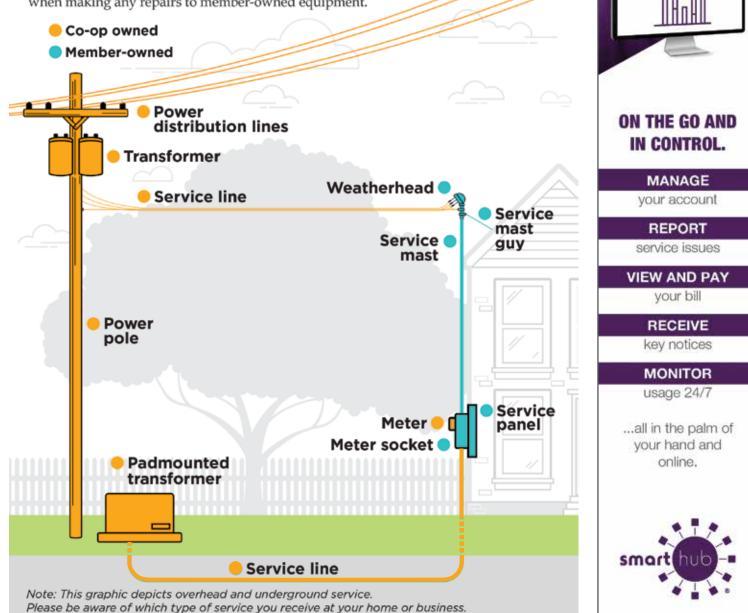
Save money this holiday season using ECI REC's Co-op Connections[®] Card. Get cash back when shopping online and local discounts (our participants are listed below) for all your gift-buying needs.

Emmy Lou Candles | Polar Blair's Den | Bill's Pizza & Smokehouse Cy & Charley's Tire & Appliances | E & T NAPA Auto Parts | Fabulous Fridays Heartland Acres Agribition Center | In the Country Garden & Gifts | Okoboji Grill Michael & Dowd | Office Towne, Inc. | Styles Unlimited | Berry's Lanes, Inc. Cameron Clothing Company | Clingman Pharmacy, Inc. | Frazier Nursery Henkle Creek Mercantile | Subway | Viking Sewing Center The NEWS/Buchanan County Review

Who Owns What? Electric Co-op Owned Equipment vs Member-Owned Equipment

This graphic depicts equipment owned by the co-op (in gold) and the member (in blue). If a storm damages any equipment owned by the co-op, we are responsible for repairs. If a storm damages any member-owned equipment, the member is responsible for repairs. Members should hire a licensed electrician when making any repairs to member-owned equipment.

ECIREC







Annual Pole-Top Rescue Training Prepares Lineworkers for **Emergencies**

a Safety story

ALL ECI REC lineworkers are required to pass a pole-top rescue course each year. The timed exercises ensure each lineworker can safely secure and lower an injured or stranded teammate using two methods: manually with a rope, clips, and cables, or by lowering the teammate using the truck bucket. After the mannequin used in the training is safely lowered, the lineworkers practice performing CPR. "We hope our crews are never in a situation where

they have to use these skills. but these exercises build the confidence and knowledge they need to perform lifesaving measures," said **Operations Manager Tom** Schmitt. 🕗

When the chill of fall and winter set in, be aware of potential fire hazards that are lurking in your home. Whether you're keeping warm with heat from your furnace, space heater, fireplace, or electric blanket, Safe Electricity offers these tips to prevent a fire in your home: Have your furnace inspected annually.

KEEP SAFE

AND WARM

THIS WINTER

Always place your space heater on a steady surface and away from curtains, tablecloths, or other flapping fabrics. Use a space heater with an automatic shut-off switch.





Be sure your **chimney** is clear before each use, and cover your fireplace with a screen to keep children and pets away from flames.



Inspect electric blankets for scorch marks or visible damage regularly.

Bank Bucks for College

a Community Connected message

ATTENTION, HIGH SCHOOL SENIORS! Don't miss out on these scholarship opportunities!

- » ECI REC Scholarship Program Up to ten \$1,000 scholarships are available to students who will continue their education in college in any field. Up to two \$1,000 scholarships are also available to students accepted to the Powerline Technology program at Northwest Iowa Community College. The deadline for applications is Wednesday, March 3, 2021. Visit ecirec. coop for more details. Look for the Scholarships page in the Community & News menu.
- » Youth Tour Alumni Scholarship One \$10,000 and four \$1,000 scholarships are available to alumni of the Electric Cooperative Youth Tour. Visit www.electric.coop for details.
- » Engineers of the Future Scholarship \$2,000 scholarships are available to students pursuing a career in engineering. Visit www.electric.coop for details.





Photo credit: Katie Stadheim

Line Foreman Honored for 25 Years of Service

LINE FOREMAN KEVIN WALTON has reached an impressive milestone: 25 years with ECI REC. Congratulations, Kevin, and thank you for your dedication to the Cooperative and our members!

Celebrating Promotions in the ECI REC Team



TWO ECI REC TEAM MEMBERS have moved into new roles! Effective August 31, Robin Moore accepted the position of cost accounting clerk. Robin has served ECI REC for nine-and-a-half years as part of the Consumer Service team. She has now joined the Finance team and reports to Jennifer Schmitz.

Robin



Effective October 1, Tom Schmitt accepted the position of operations manager. Tom is in his thirtieth year at ECI REC. He will continue to fulfill the responsibilities of line superintendent, while also setting rates for new services, upgrades, and facilities management.

Tom

"I am pleased to make this announcement," said CEO Teresa Floyd. "Please join me in congratulating

Robin and Tom on their new roles!" 🕭

It's Back! Apply Now for 2021 Youth Tour to Washington, D.C.

a Community Connected message

EACH YEAR, ECI REC pays the way for two high school juniors to attend the National Rural Electric Cooperative Association's Youth Tour in Washington, D.C. On Youth Tour, students explore the Smithsonian Museum, meet congressional leaders, spend a day on Capitol Hill, and learn about American history and government.

This year, two sessions are being held to help give students this valuable opportunity and manage safety during the pandemic. Iowa cooperatives will participate in the second session, June 21–26. The NRECA anticipates most sites will be open by next summer and will be helping state delegations plan for any limitations.

Youth Tour applications can be found at ecirec.coop; look for the Youth Tour page in the Community & News menu. The deadline to apply is **Wednesday, February 24, 2021.**

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Help Us Find These Former Members

a Cooperative Difference report

IN MAY, the Board of Directors of East-Central Iowa Rural Electric Cooperative voted to retire \$565,413 in patronage back to its members. These margins—100% (\$465,413) of its 2005 margins and 11.75% (\$100,000) of its 2016 margins—were credited to current members on their June bills. Former members were sent checks. The 90-day window to cash these checks has now passed, and the people listed below have not yet cashed their checks. These dividends will be forfeited to the Cooperative if not claimed within one (1) year.

If you know of someone listed below, please contact that person, or their next of kin, and ask them to contact our office. ECI REC will require personal identification and/or legal documentation from these people to confirm their membership before dividends can be claimed. Please do not contact ECI REC unless you have the necessary documentation for the member listed. This list was current at the time of this printing.

Patronage represents the margins, or profits, that the Cooperative earns on electricity purchased by its member-accounts. These margins are the member-accounts' equity in East-Central Iowa REC. The Cooperative uses this equity to maintain its poles and wires, rebuild its distribution system, and pay expenses. When ECI REC's financial condition allows, these margins are returned back to the members who generated them. In the past 10 years, ECI REC has returned \$5,569,475 to its members.

Akmae, Inc Alberts, Richard Albertsen, Caleb Albright, Rachelle Alderman, Troy Allard, Robert Allen Sr. Robert Alter, Christopher Amacher, Dale Amos, Ronald Amos, Steven Anderson, Bridget Conservator Anderson, Debra Anderson, Thelma Andrews, Cindy Anthony, Shirley Aschbrenner, Quentin Atherley, Michael Avenson, Clayton Bachner, Jill Bacich, Thomas Backer, Harry Bain, Sean Baker, David Baker, Roger Baldwin, Larry Ball, Ashley Ballard, Mildred **Ballheim Farm** Balster, Bryce Barbour, Melia Barker, Dallas Barnhart, Shawn Bass, Duane Baumert, Joseph Baumgartner, Carla Beau, Tara Belknap, Duane Bennett, Jennifer Bensend, Marvin Bentley, Bruce Benton/Linn Wireless Berkes, Urban Trust Berstler, Wesley Beyer, Kelli Bicket, Dawn **Big Timber Inc** Bilsland, Clarence Birch, Masor Bird, Shirley Birt, Jered Bishop, Randall Biwer, Richard Blackford, Anna Blaha, Lolita Blakley, Jacob Blank, Joe Blatchford, Verna Blood, Karin Blunn, Kelly Boddicker, Mildred Estate Boots, Jeffrey Bourget, Tige Bowers, Mike Brad'S Truck Repair Brady, Clement Brainard, Sherry Branderhorst, Brook

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Message From the CEO continued from page 12

For the past 17 years, I have served ECI REC as the manager of finance and consumer services. I had the privilege of hands-on training with past chief executive officers, providing support and advice on strategic planning, staffing, and union negotiations. I assisted with strategizing policy changes, financial planning, retail rates, and regulatory issues to present to the Board of Directors. I spent 10 years preparing in earnest to take my career to the next level as CEO. I graduated from the Manager Internship Program and Cooperative Financial Certificate Program, and I built a network of colleagues across the state and nation.

During my time with ECI REC, we have invested in our employees, implemented technology, improved reliability, and remained true to our core mission of providing safe, reliable, affordable, and environmentally responsible electricity to our membership. There is still much to be done—ideas to consider, strategic goals to meet, technology to research, investments to make in our employees, and lights to keep on—all while doing what is best for the Cooperative. I am humbled and honored for the opportunity to serve ECI REC's members and employees.

Ostlie, Linda Overland, Mark Owen, David Owens, Jr, Donald Page, Larry Paris Brothers LLC Paris, Jeremy Patava, Robert Estate Patten, Lauri Patterson, Marilyn Patton Lisa Paulsen Jr. Herman Paxson Communications Corp Pearson, Dennis Peck, John Pennington, David Perry, Michael Pershy, Todd Peters, Sarah Petersen, Leah Peterson, Marcia Peterson, Steve Petrzelka, Arthur Petrzelka, Bruce Petrzelka, Matt Pilipovic, Meah **Pinnacle Towers Inc** Pint, Norbert Estate Pipho, Shayne Pledge, Janice Plum, Bev Poole, Jenny Popelar, Tony Popour, Rodney Potts Darrell Potts. Donald Powell, Tamara Power, Russell Prairie Health Partners Premier, Grain Preuss, Steven Price, Steve Prior, Stephen Pugh, Robert Purdy, Glen Purdy, Sarah Pusteoska Doug Putnam, Gene R B Homes Randall, Chrystal

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Driving Electric? Don't Miss This Rebate!

- ECI REC offers rebates on residential Level II Chargers requiring a 240/208-volt input supply.
- Members may qualify for a rebate of 50% of the installation cost up to \$500.
- Rebate is limited to one charger per home.

Learn more about the program requirements from the rebate form at ecirec.coop.

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CLASSIFIEDS: Free to members only

FOR SALE: Size 13D Mason work boot; size 13D Mason 7" side-zip brown dress boot; size 13D New Balance black walking shoe; size 13W Thom McAn brown tie Oxford. Located in Hazelton. Ph: 319-636-2938 or 319-440-2642.

Please email your ad to classifieds@ ecirec.coop. Ads for the Jan./Feb. 2021 *Heartland Link* must be received by Dec. 1, 2020.

East-Central Iowa REC will publish noncommercial advertisements as a service to our members. All ads are free. They may be submitted by any member or employee of East-Central Iowa REC. Ads should contain a phone number, name (if desired), a brief description of items with price if applicable. Each ad is limited to maximum of 50 words; please type or print clearly. Editor reserves the right to edit or reject any ad. No ads will be taken over the telephone—please email, mail, or bring your ad to the office.

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See page 2 for the Member Challenge questions.

2.

Answers: 1.

CLIP AND MAIL

Please note: NO ANSWERS will be taken over the phone.

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Message From the CEO: Humbled and Honored to Serve ECI REC

IN MY FIRST MESSAGE to our membership, I focused on the August 10 derecho-and rightly so, as the storm had a profound impact on both our Cooperative and our membership. Now, in my second message, I'd like to take some time to introduce myself and reflect on my new role as CEO.

During my interview, I recall one of my statements to the Board of Directors: "I truly love what I do at ECI REC, and at this point in my career that should be enough-but it is not. I want to lead our Cooperative."

It's an honor and a privilege to have been chosen from a pool of qualified candidates to serve as the next CEO and general manager of East-Central Iowa Rural Electric Cooperative. I am passionate about this Cooperative, our employees, and our membership. It is my desire to continue our vision of making a difference in the lives of those we serve.

I am new to the role of CEO, but I am not new to ECI REC, our values, or the cooperative business model. I began my career with Benton County Electric Cooperative Association, a parent cooperative of ECI REC, handling work orders and line material. I have been blessed with many great mentors along the way and have been promoted 4 times in my 28 years with the Cooperative.